

VAJIRAM IAS TEST SERIES

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(Question No.)

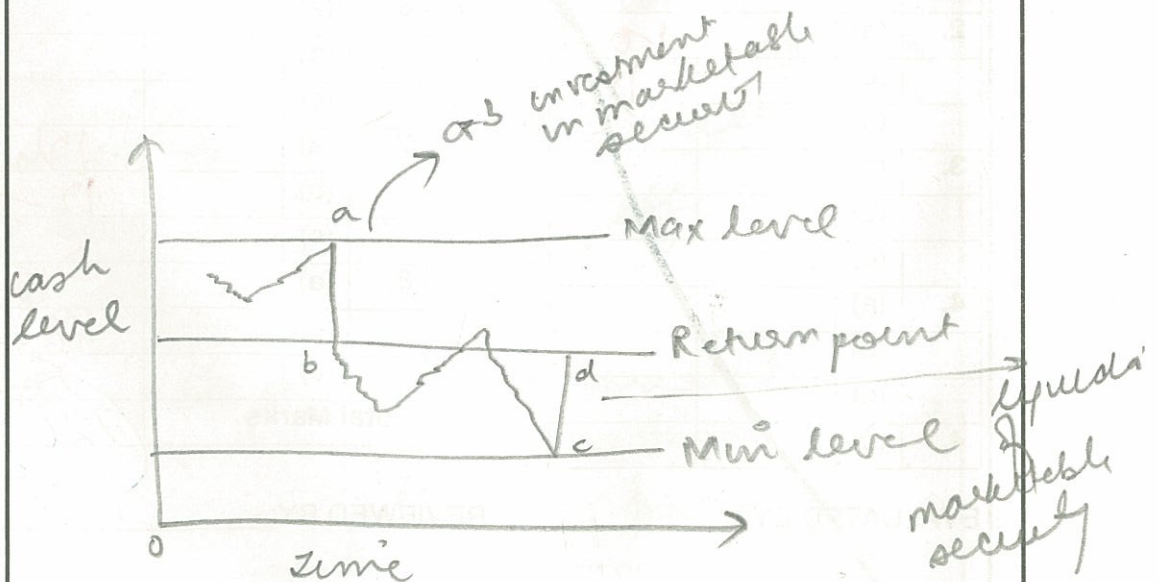
Ques 1.
(a)

Miller Orr Model

Is a cash management model in working capital management.

Assumptions

1. Cash use in firm is STOCHASTIC / RANDOM
2. Therefore application of control required to manage cash
3. no transaction cost for conversion into marketable security of cash
4. No lead time in cash conversion



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Explanation of model

In the given diagram,

3 limits set by firm - maximum, return point and minimum level.

As soon as cash level reaches the maximum level → conversion of cash into marketable securities of amount a-b is done.

This leads to cash returning at return point.

if the cash level reaches the minimum level → marketable securities of amount c-d sold and cash level reaches to return point.

Significance of model - suitable when cash flow is randomised as compared to Baumol model of cash mgmt.

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Return point
calculated =

$$RL = \left(\frac{3b\sigma^2}{4I} \right)^{1/3} + \text{Lower limit}$$

where b = transaction cost

σ = standard deviation
showing variability of
cash flow

I = interest rate

(b)

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Q1(b)

CAPM

Capital asset pricing model is a technique of calculation of the cost of equity through risk based approach.

Equity shareholders generally demand higher rate of return if the risk exposure increases.

Assumptions of the model

2 kinds of risk

Systematic risk / Non diversifiable risk (B).

↓
cant be diversified, denoted by β .

Unsystematic risk / Diversifiable risk

↓
assumed that fully diversified by use of market portfolio

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$$k_e = R_f + \beta(R_m - R_f)$$

where

k_e = cost of equity

R_f = risk free rate of return

β → systematic risk

3/4

Critical analysis of model

Merits

Compared to dividend model, it takes into consideration of risk

Demerits

Superiority of dividend model of cost of equity is that other factors like ~~cost~~ flotation cost, ~~leverage~~, growth considered

explain how the use of

pricing Capital Asset is done!

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Q1(c)

Interest exclusion principle
states that financial cash flows such ~~to~~ as dividend payment, interest payment, proceeds of new equity issue will NOT BE CONSIDERED while considering cash flows from investment decision.

Rationale:

- ① These financial cash flows are considered while computing the cost of capital - WACC
eg: k_e considers dividend payment
 k_d considers interest payment
- ② If considered would lead to DOUBLE COUNTING HENCE
- ③ investment decision and

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financing decisions are hence considered separate.

Therefore by discounting at appropriate rate i.e. cost of capital - k_0 , these financial ~~inflows~~ flows are already considered, hence excluded.

Could have given an illustration

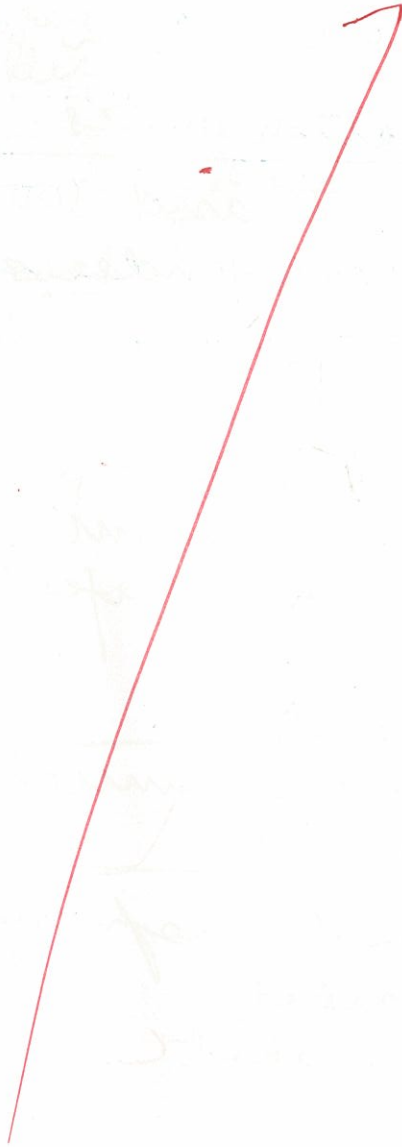
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Q1(d) -



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Q1(e)

Demonetisation

was an exercise conducted on 9th November 2016 which the high denomination notes

~~especially~~ 500 ₹ and 1000 ₹ lost the legal tender status.

3 main objectives

- curb black money
- reduce terror financing
- eliminate counterfeit currency.

Impact on financial market

can be considered the impact on

- money market
- capital market

Impact on capital market

- Due to soaking of liquidity, the ~~to~~ inflows / investment

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in capital market declined
'Share prices of cash intensive'
sectors just as construction
sector declined

Impact on money market

as the cash deposits of banks
multiplied, huge activity to
manage surplus deficit in
the money market

3m

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Q5 (a)

EPS accretion or delution

eps refers to learning per share
given by earnings available to
equity holders

$$\frac{\text{No. of outstanding shares}}{\text{No. of outstanding shares}}$$

EPS accretion refers to the increase in EPS which can occur due to multiple reasons

① Increase in leverage/debt financing, provided favourable return on investment > cost of debt

② buyback of shares

③ Increase in earnings of the firm

EPS delution refers to the decrease in EPS which can occur due to ~~decrease~~ increase in leverage

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when unfavourable return on investment < cost of debt

Favourable leverage

when $ROI > kd(\text{cost of debt})$

increasing use of leverage will maximise EPS because interest payment is a cash deductible tax

expenses and this leads to decline of cash outflow as tax and maximises earnings per share.

Illustration →

kd = 5% (A)
 total debt = 2,00,000
 EBIT = 1,00,000
 tax = 30%
 equity = 3,00,000 @ 10 per share

EBIT: 1,00,000
 less: interest 10,000
 EBT 90,000
 less tax 30% 27,000

2 firms with capital = 5,00,000 and A is leveraged and B unleveraged

(B)
 Total equity = 5,00,000
 (50,000 shares @ 10 per share)

EBIT: 1,00,000
 less: interest -
 EBT 1,00,000
 less tax 30% 30,000

9
5

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$$\begin{array}{l} \text{EAT: } 63,000 \\ \div \quad \underline{30,000 \text{ shares}} \\ \hline \end{array} \quad \begin{array}{l} 70,000 \\ \div \quad \underline{50,000 \text{ shares}} \\ \hline \end{array}$$

$$\text{EPS} = 2.1 \text{ per share}$$

$$1.4 \text{ per share}$$

Therefore EPS of firm A (leveraged firm) is greater than firm B due to use of debt in its capital structure.
Therefore it is called TRADING ON EQUITY.

EPS dilution

However if return on investment is less than the cost of debt, use of increasing financial leverage would lead to decline in level of EPS.

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Q5(b)

Insolvency Resolution Plan

Insolvency refers to the firm's inability to pay its debt obligations.

Insolvency Resolution plan refers to letting the firm recover through internal and external mechanisms or liquidation as the last resort as per the new Insolvency and bankruptcy code.

- ① Mechanism will be set up consisting empowered group, standing cell and the forum.
- ② First mechanisms to resolve the firm would be considered for eg. Corporate debt restructuring where the debts of the company could be restructured if viable outside the

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purpose of BIFR.

(b) ~~if~~ no plans to revive the firm work, then comparison between firm's liabilities (consisting of both operational and financial creditors) and the assets done.

(c) Banks have been given wide powers ~~due to~~ to get their due amount ~~the~~ back which includes

- control over management
- appointment of receiver
- sale of assets

(d) Insolvency professionals will be appointed to create an insolvency plan.

(e) appellate mechanism as per the new code.

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Debt recovery tribunals	National company law tribunal
↓	↓
for individuals and unlimited liability partnership	for companies and limited liability partnership

- time limit of 180 days has been set up to complete the insolvency proceedings, which can further be extended by 90 days.

Significance

that faster resolution of insolvency cases will lead to freeing up of the locked capital, decline in NPAs, and faster exit of business

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leading to the ease of doing business

(c) Negative Trading on equity

refers to the case when

$$\frac{\text{cost of debt}}{k_d} > \text{ROI (rate of investment)}$$

This leads to situation where increasing use of debt financing in the capital structure would lead to decline in the EPS - earning per share of the firm.

Illustration:

2 firms with capital = 10,00,000
Firm A → 2,00,000 debt and 8,00,000 equity
Firm B - 10,00,000 equity
with EBIT = 5% of capital

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Leveraged firm	Unleveraged firm
EBIT → 50,000	50,000
(Interest) 20,000	—
EBT 30,000	50,000
Tax: 9,000	15,000
EAT 21,000	35,000
÷ outstanding shares 80,000 shares	1,00,000 shares
EPS: 0.2625	0.35

Therefore we saw when in present case, ROI is 5% was less than cost of debt is 10% debt in leveraged firm A, the EPS of the leveraged firm is less than the unleveraged firm.

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Therefore such firms should avoid the use of debt in capital structure as it would lead to fall in EPS, hence negative trading on equity.

Q5
(b)
Securities Exchange Board of India (SEBI)

It is a statutory regulator of CAPITAL MARKETS in India and derives its powers from the Sebi Act, 1992.

Its powers broadly includes regulation and development of capital markets and protection.

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of investor interest

Powers of Sebi

- ① registration and licensing of intermediaries such as share brokers, share agents - grant, withdrawal of license
- ② registration and licensing of depositories such as CDSL, NDSL
- ③ registration and regulation of collective investment schemes, mutual funds, venture capital funds.
- ④ regulation for listing and issue of securities in capital market such as clause 49 after recommendations of KM Birla committee.
- ⑤ controlling fraudulent practices and unfair trading practices

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such as insider trading, suspension of trading by sharebrokers

- ⑧ Action against fraudulent stock scams eg. Satyam, illegal CIS eg. Saradha and regulations for corporate governance.

Significance

due to the actions of Sebi, many new reforms such as demutualisation, corporatisation, introduction of rolling settlement, derivatives trading brought in which has enhanced investor confidence and integrated with globally best practices

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Ques (5)

(e)

Determinants of working capital

① Nature of business

for eg: whether trading/~~the~~ manufacturing/service

for eg, restaurant would have less working capital needs due to simultaneous realisation of cash.

② Seasonal demand

If higher demand, the ~~more~~ the working capital needs would decrease.

Similarly if the seasonal demand eg: sweaters, their working capital would vary across season, increase in winters.

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③ OPERATIONAL efficiency of firm
if operational efficiency is higher
ie high stock turnover ratio
debtor turnover ratio would
lead to decline in working
capital needs

④ Credit policy to customers
if relaxed credit terms eg:
higher credit period granted
to debtors, working capital
need would increase due to
increase in investment of
average debtor.
Depend on competitors policy,
debtor requirements, effect on
sales, etc.

⑤ Credit granted by creditor

⑥ Inventory policy of firm

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for eg. use of techniques like just in time, economic order quantity would lead to decline in the inventory needs of the firm.

Significance:

Determination of the optimum working capital needs is crucial as it affects the liquidity, ability of the firm to meet its commitments, profitability and goodwill of the firm.

g.w

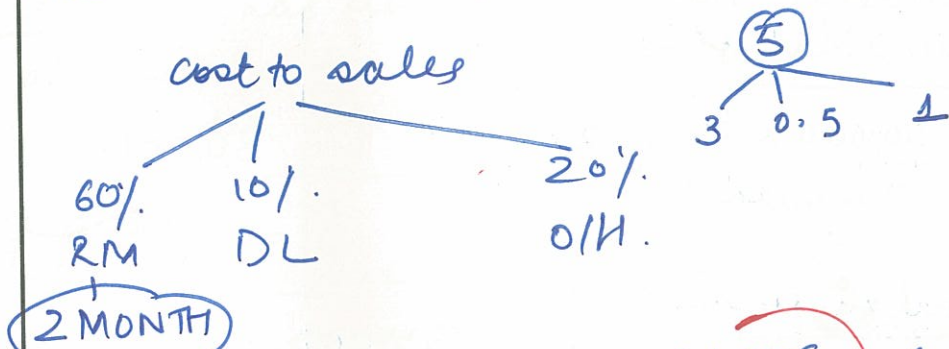
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Q2
(a)

Production \rightarrow 60,000



$$\text{creditor turnover rat} = \frac{\text{Net credit pur}}{\text{Average debts creditors}} = 6.$$

WIP \rightarrow 1 month

$$\text{Stock turnover} = \frac{\text{COGS}}{\text{Ave. inventory}} = 4 \text{ times}$$

$$\text{DTO} = \frac{4 \text{ times}}{1} = \frac{\text{Net Sales}}{\text{ave. debtors}}$$

$$\boxed{SP = 5}$$

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Estimation of Working Capital needed

CURRENT ASSETS

✓ Raw Materials

$$\frac{60,000 \times 3}{12 \text{ months}} \times 2 \text{ months}$$

30,000

✓ Work in progress

$$\frac{60,000 \times 3}{12 \text{ months}} \times 1 \text{ month} +$$

$$\frac{60,000 \times 1.5 \times 1 \text{ month}}{12 \text{ months}} \times \frac{50\%}{(WN5)}$$

18,750

$$15,000 + 3,750$$

✓ Average inventory WN 3

67,500

Average debtors WN 4

(75,000)

Total current assets

1,91,250

Current liabilities

Average creditors WN 2

(30,000)

TOTAL WORKING CAPITAL needed

1,61,250 ₹

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Working notes and assumptions

WN1 It has been assumed that all purchases and sales are credit.

WN2

$$\text{Creditor Turn Ratio} = 6$$

$$\text{Credit purchases} = \frac{60,000 \times 3}{\text{average ~~debtors~~ credit}} \times 6$$

$$\frac{60,000 \times 3}{6} = \text{average ~~debtors~~ credit}$$
$$= 30,000 \text{ ₹}$$

$$\text{Average creditors} = ₹ 30,000$$

WN3

WN3

$$\text{Stock turnover} =$$

$$\frac{\text{COGS}}{\text{Average inventory}} = \frac{60,000 \times 4.5}{\text{average inventory}} = 4$$

$$\text{average inventory} = \frac{60,000 \times 4.5}{4}$$

$$\text{Average inventory} = 67,500 \text{ ₹}$$

Take debtors at cost, because the purpose is to find the amount allowed in Debtors and not the amount receivable from the debtors.

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WN 4

$$\text{DPO} = \frac{\text{Net Credit sales}}{\text{Average debtor}}$$

$$4 = \frac{60,000 \times 5}{\text{Average debtor}}$$

$$\boxed{\text{Average debtor} = ₹ 75,000}$$

WN 5

It has been assumed that work in progress is only 50% complete for ~~the~~ labour and overhead



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Ques 2
(14)

Budgets

Budgetary Control

Definition

Budgets as per CIMA, refers to a plan of action in quantitative/monetary terms for future period of time.

Budgetary control is the method of COST CONTROL through the use of budgets.

Some of happening

Budgets are created first

Budgetary control happens after creation of budgets.

determination of budget centre

estimation of material, labour cost requirements

communication with manager

Review and revision

Creation of Budget

Performance to ensure actual figures remain as per budgeted figures

Calculation of variance i.e. difference between actual and standard figure

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		<p style="text-align: center;">↓</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Remedial action taken</div>
Objectives	<ul style="list-style-type: none"> • Cost Control • Fixation of selling price, price fixation • Cost Consciousness • Motivation 	<div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">↓ Cost Control</div> <p>creating pressure to ensure that actual figures stay within budgeted figures</p>
Review action	<p><u>No action taken</u> if actual figures within budgeted figures</p>	<p>Variances are analysed, causes determined and remedial action taken.</p>
scope	Preventive action	Corrective action

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Flexible Budgeting

refers to the process of making budgets for different activity levels i.e. 40%, 50%, 60%.

Eg.

Sales at 40%	50%	60%
40,000 units	50,000	60,000 units

accordingly the direct material, labour, overhead, production, cash budgets created

Rationale

① Due to market uncertainty and changing business conditions because of which sales may differ from expected.

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② More realistic and effective
method of cost control as
gives budgeted figures for
different levels as compared
to fixed budgeting where
if actual sales differ from
the expected, variances
would occur.



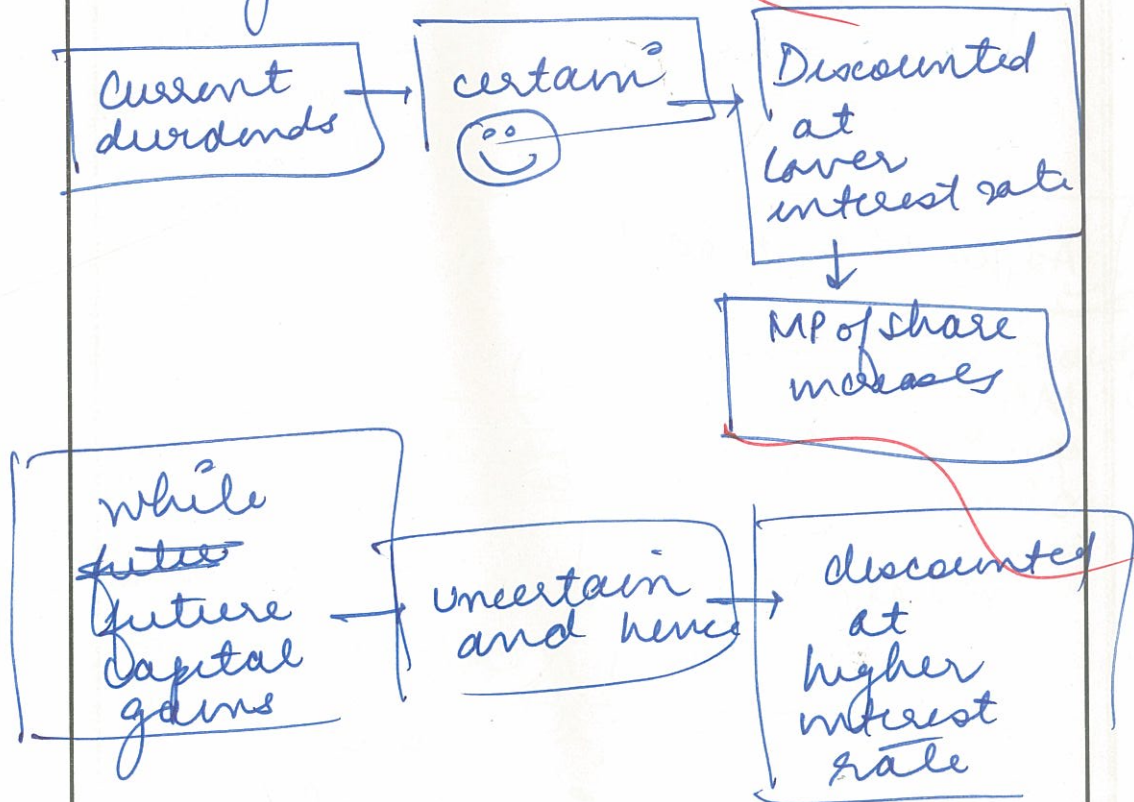
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Q2 (c)

Gordon's model of share valuation states that dividend policy has effect on the market price and value of the firm. because investors prefer current dividends as they are uncertain and hence



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assumptions of model

→ ~~the~~ only retained earnings available for financing

→ no taxes

→ r → rate of return of firm
 b → retention ratio

and ALWAYS

$$k_e > b r$$

where

k_e = cost of equity

As per the model

$$\text{MP of equity share} = \frac{E(1-b)}{k_e - b r}$$

where E refers to the EPS of share

Therefore the firm should avoid paying dividend when

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good/waste project exists where $r > k_c$

5

Q7 (b)

Initial cash outflows

Purchase price : (10,00,000)
 Installation cost : (2,00,000)
 Increase in WC : (2,50,000)

Scrap value : 5,00,000

Tax on capital gains of 1,00,000 (40,000)

(9,90,000) cash outflow

Terminal cash inflows

Scrap value : 3,50,000

BV = 96,000
 Tax on capital gains : (101,600)

WC released : 2,50,000

4,98,400

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Revenue from new asset : 21,50,000
 less: cash expenses (new) 9,50,000

 12,00,000

less: old assets revenue-expenses 8,00,000

Incremental revenue 4,00,000

Calculation of incremental depreciation

Depreciable value:

92% of 12,00,000 = ~~11,00,000~~ 11,04,000

$\frac{23}{48000}$

2,40,000 3,84,000 2,88,000 1,92,000

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old asset — 1,00,000

	Year 1	Year 2	Year 3	Year 4
Income tax revenue	4,00,000	4,00,000	4,00,000	4,00,000
Loss: New depreciation - old depreciation	(1,40,000)	(2,84,000)	(1,88,000)	(92,000)
	2,60,000	1,16,000	2,12,000	3,08,000
Less Tax EAT @ 40% tax	1,56,000	69,600	1,27,200	1,84,800
+ depreciation	1,40,000	2,84,000	1,88,000	92,000
Cash flows	2,96,000	3,53,600	3,15,200	2,76,800

Total cash flows of Year 1-4

12,41,600

12

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therefore

Initial cash outflow $-(9,90,000)$

Terminal cash inflow $- 4,98,400$

Year 1-4 $12,41,600$

Net Cash inflow $7,50,000$

Hence since net cash inflow of 7,50,000, investment should be made

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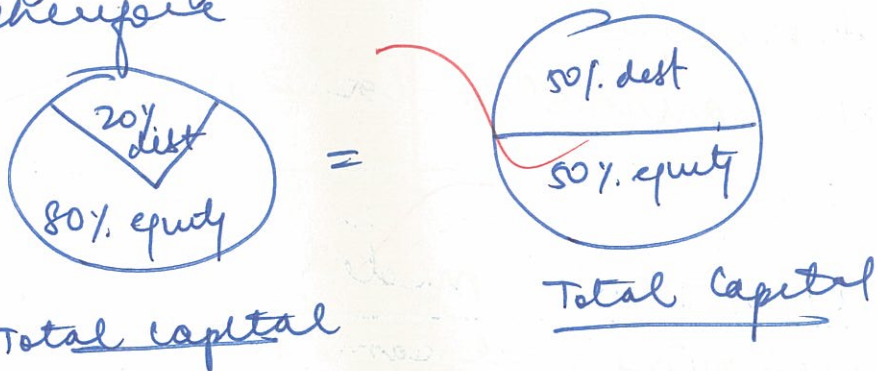
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Q7
(a)

The MILLER MODGILANI model which gives behavioral justification of the Net operating income approach states:

that capital structure has no effect on the the total value of the firm

therefore



He explains it through the ARBITRAGE MECHANISM
(riskless transaction for a gain)

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Assumptions of model

- ① Capital markets are perfect
- ② Investors are fully rational
- ③ No corporate/personal tax
- ④ Personal leverage is fully substitutable by corporate leverage
- ⑤ Securities are infinitely divisible
- ⑥ No transaction cost

EXPLANATION of model

Suppose 2 firms with same total capital

Ebit : 10,00,000

Total capital - 2 crore in 2 firms leveraged and unlevered

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	Capital structure <u>LEVERAGED</u> firm	Capital structure <u>Unleveraged</u> firm
	Debt 5% = 1 crore Equity = 1 crore $k_e = 10\%$	Total equity = 2 crore $k_e = 10\%$
	<u>Lev Ltd</u>	<u>UnLev. Ltd</u>
EBIT	100 10,00,000	10,00,000
Interest	5,00,000	-
Earnings available to shareholders	5,00,000	10,00,000
	$\div k_e \quad 0.1$	0.1
E	50,00,000	1,00,00,000
+ debt	1,00,00,000	-
	1,50,00,000	1,00,00,000

As per M.M approach, soon there would be selling pressure on shares of lev ~~priv~~ Ltd and

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buying pressure on Unlev firm
and investor

will
substitute corporate leverage
with personal leverage -

assume has

shares of 1% in Lev firm =
total holding = 50,000

and wants to now sell it

to get 1% share in Unlev firm =
~~for 50,000~~ 1,00,000.

so he would take a loan of
1,00,000 at 5%.

this will lead to

his net income

being $\begin{array}{r} 10,000 \\ \text{less: interest } (5,000) \\ \hline 5,000 \end{array}$

and additional surplus funds
of 50,000 ₹ (unutilised amt.)

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on which he would also earn return.

Therefore
due to the buying pressure of shares of OLEV Ltd (unlevered) the price of shares will rise and value will soon be equal.

$$k_e = k_o + \frac{D}{E} (k_o - k_d)$$

Critical appraisal of model

The model is unrealistic as shareholders expect some level of debt financing due to

INTEREST TAX SHIELD BENEFIT

as debt is tax deductible expense.

Also the assumptions are unrealistic as capital markets are not perfect, herding behaviour of

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investors, personal and corporate leverage are not substitutes.

~~there~~
therefore the model suffers from limitations.

Q7(c) Retained earnings are cost free sources of finance.

The statement is wrong as retained earnings do have an implicit cost.

Generally, the sources of capital have 2 kinds of cost

Explicit Cost

requires cash outflow
eg: interest, dividend

Implicit Cost

No cash outflow
eg: retained earnings

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However,

the cost of retained earnings should be considered as

IMPLICIT

- as if the dividend would have been distributed, the shareholder would have invested those and earned a rate of return.

This OPPORTUNITY COST FOREGONE

should be considered as the implicit cost

- Therefore the cost of retained earnings should be considered equal to cost of equity financing = k_e even if there is no evident cash outflow for investment decisions!

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Accordingly,

$$\text{Cost of retained earnings} = \frac{k_e (1-B)(1-P)}{1}$$

where

~~B = brokerage and
P = personal tax.~~

Therefore,

cost of retained earnings should be considered equal to the cost of equity as shareholders are the OWNERS of these funds.

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Q 8 (b)

$$\text{MP equity} = \frac{5,00,000}{\text{Rs } 15}$$

$$D_0 = ₹ 2.$$

$$g = 5\% \text{ p.a.}$$

$$k_e = \frac{2(1.05)}{15} + 0.05$$
$$= \frac{2.1}{15} + 0.05$$

$$k_e = 0.19 = 19\%$$

MP of pref shares $\rightarrow 90\%$

MP of debentures $\rightarrow 80\%$

Tax $\rightarrow 40\%$

$$k_p = \frac{12}{90} = 13.33\%$$

$$k_d = \frac{8(1-0.4)}{80} = \frac{I(1-t)}{NP}$$

$$= 0.06 = 6\%$$

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BOOK VALUE WEIGHTS			Cost of Capital
		Weight	
Equity	5,00,000	0.33	19%
Prefer shares	4,00,000	0.267	13.33%
Debt	6,00,000	0.4	6%
	<hr/> 15,00,000		

$$WACC = W_1 k_1 + W_2 k_2 + W_3 k_3$$
$$= 0.33 \times 19 + 0.267 \times 13.33 + 0.4 \times 6\%$$

$$= 6.27 + 3.56 + 2.4$$
$$= \boxed{12.23\%}$$

So through Book Value Weight

$$WACC = 12.23\%$$

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Book Value	Market Value	Market Value Weight	Cost of Capital
5,00,000	7,50,000	0.47	19%
4,00,000	3,60,000	0.226	13.33%
6,00,000	4,80,000	0.30	6%
	<u>15,90,000</u>		

$$= 0.47 \times 19 + 0.226 \times 13.33 + 0.3 \times 6$$

$$= 8.93 + 3.012 + 1.8$$

$$= 13.742\%$$

Therefore through market value weight

$$WACC = 13.742\%$$

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Q 8(a)

The irrelevance model of dividend (given by Residual method and MILLER MODYLANI) states that the:

investor is indifferent between present value ~~and~~ (the dividend distributed) and the terminal value (capital gains expected) through the ARBITRAGE MECHANISM.

Hence,

$$\boxed{\begin{array}{l} \text{dividend} \\ \text{distributed} \end{array} = \begin{array}{l} \text{retained earnings} \\ \text{(future capital} \\ \text{gains)} \end{array}}$$

Assumptions of model:

- ① capital markets perfect
- ② investor is fully rational
- ③ No corporate/personal tax
- ④ No transaction cost.

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EXPLANATION of model :

That if the company distributes dividend, the market price of the firm would increase only in short term. As due to ADDITIONAL equity financing for need of funds, the terminal value of the share would again decline.

Critical appraisal of model

It has UNREALISTIC assumptions eg: capital market ~~is~~ are not perfect, there is tax i.e. DDT on dividends distributed and presence of capital gains tax,

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presence of transaction cost eg:
brokerage.

In end, the dividend decision and effect on value of firm / market price would depend on multiple factors eg:

expectation of shareholders (risk averse or risk friendly for investors), control, growth prospects of firm, liquidity, etc

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Q 8 (c)

Treatment of Fixed Cost.

MARGINAL COSTING

ABSORPTION COSTING

variable cost is considered as product cost and charged to units while fixed cost is considered as period cost and deducted from contribution.

Both variable and ~~product~~ fixed are charged to the cost units, i.e. ~~WIP, fixed~~ finished goods.

Valuation of Work in Progress and Finished Goods

only show the variable cost

Both fixed cost and variable cost charged

Cost per unit

Remains same

Declines with increase in production as fixed cost declines per unit.

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~~Diagram~~

Diagrammatically

Marginal costing

Variable cost → charged to cost units

Fixed cost → period cost deducted from contribution

Example:

Sales (⁸⁰⁰⁰~~20,000~~ × 10 SP) 80,000
~~2,00,000~~

Direct Material (10,000 × 2)	20,000
Direct Labour (10,000 × 3)	30,000
Variable overhead (10,000 × 1)	10,000
TOTAL	60,000

Contribution ~~1,40,000~~

less: Fixed overhead ~~20,000~~

Net profit

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Contribution:

Less:

Change stock:

$$\frac{2000 \text{ units}}{10000 \text{ units}} \times 60,000 = 12,000$$

Variable

Cost of goods sold

42,000

Contribution:

38,000

Less: Fixed cost

10,000

28,000

Marginal Costing

USES	Limitations
<ul style="list-style-type: none"> Aids in decision making e.g. product mix, make or buy, shut down <u>CONVENIENT</u> as no problem of apportionment of fixed costs 	<ul style="list-style-type: none"> Does not Does not reflect <u>total profit</u> as price should cover total variable and fixed cost Not all costs can be separated into fixed and variable

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<u>Absorption costing</u>	
Sales	80,000
Direct material (10,000 units)	20,000
Direct labour	30,000
Variable overhead	10,000
Fixed	10,000
Cost of goods produced	70,000
less: closing stock $\frac{2,000}{10,000 \text{ units}} \times 70,000$	14,000
Cost of sales	56,000
Profit	34,000

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Absorption costing

Uses

- Total cost approach shows total profit and loss
- No problem of separation of fixed and variable costs

Limitations

- Limited use for decision making purpose as fixed cost is irrelevant cost

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